2021 · MASTER LIST OF GOALS



| RETIREMENT GOALS | YES | NO |
|---|-----|----|
| Do you need help deciding when you want to retire? | | |
| Do you want to retire early or late? | | |
| Do you want to slow down and work part time (semi-retire)? | | |
| Do you want to take sabbaticals during your career? | | |
| Do you want to feel confident about your plans for retirement? | | |
| Do you want to feel confident about your retirement income sources (e.g., investment accounts, retirement plans, pension plans, Social Security)? | | |
| Do you want to feel confident about your current (and future) financial situation? | | |
| Do you plan to change your residency in retirement? | | |
| FAMILY GOALS | YES | NO |
| Do you want to have or adopt a child? | П | П |
| > Do you want to save for a child or relative's education? | | |
| > Do you want to save for any family milestones (e.g., bar/bat mitzvahs, graduations, weddings)? | | |
| Do you want to support family members who may require special needs planning? | | |
| Do you have any parents or other family members you want to care for? | | |
| Do you have plans to change your marital status? | | |

| SELF-DEVELOPMENT & PROFESSIONAL GOALS | YES | NO |
|--|------|----|
| > Do you want to achieve financial independence or impro your overall financial health? | ove | |
| Do you want to pursue more education or certifications personal or professional reasons? | for | |
| Are you looking for professional advancement (new job, career, promotion)? | | |
| Do you want to optimize your employee benefits and compensation package? | | |
| Do you want to start your own business? | | |
| ASSET & DEBT GOALS | YES | NO |
| | | |
| Do you want to reduce the risk of market volatility on you investments? | our | |
| Do you want to increase the rate of return on your investments? | | |
| Do you want to improve your cash flow (increase income reduce expenses)? | e or | |
| Do you want to increase the amount you keep in your emergency fund? | | |
| Do you want to save more for future goals? | | |
| Do you want to protect your real and personal property risk? | from | |
| | I | |
| Do you want to refinance or pay off any loans (such as mortgages or student loans)? | | |
| | | |

2021 · MASTER LIST OF GOALS



| LIFESTYLE GOALS | YES | NO |
|--|-----|----|
| > Are you planning to move (such as changing your residence) now or in the future? | | |
| Are you planning to purchase or sell a home? | | |
| Are you planning to purchase or sell a second home? | | |
| Do you want to make a significant home improvement or major purchase? | | |
| Do you want to buy or lease a vehicle? | | |
| Do you want to plan a large vacation now or in the future? | | |
| | | |
| TAX PLANNING GOALS | YES | NO |
| Do you want to reduce your tax liability now? | | |
| Do you want to reduce your tax liability in the future? | | |
| Do you want to support a charity? | | |
| Are you planning to sell a business, real estate, or another major asset? | | |
| | | |
| HEALTH CARE GOALS | YES | NO |
| Do you need to plan for a disability? | | |
| Do you want to prepare for long-term care expenses? | | |
| Do you want to prepare for future medical expenses? | | |
| Do you need to make changes to your health insurance coverage? | | |
| Do you want to age in your home and avoid a nursing home? | | |
| Do you want to prepare for a possible illness (for either you or spouse)? | | |

| ESTATE PLANNING & WEALTH TRANSFER GOALS | YES | NO |
|---|-----|----|
| Do you want to provide gifts to your children and loved ones during your lifetime? | | |
| Do you want to protect your assets from creditors, bankruptcy, or divorce? | | |
| Do you want to feel secure that your appointed fiduciaries will carry out your wishes in the event of your incapacity and/or death? | | |
| Do you want to ensure that your spouse or other family members are cared for in the event of your death? | | |
| Are there charitable organizations that you want to support? | | |
| Do you want to ensure your assets pass to your heirs easily? | | |
| Do you want to place some restrictions on the assets your heirs will inherit? | | |
| | | |
| MISCELLANEOUS GOALS | YES | NO |
| Are there any other goals you want to consider that are not addressed above? | | |



FINANCIAL PLANNING | FEE-ONLY | FIDUCIARY

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